

Hometown Connections®

DELIVERING VALUE TO PUBLIC POWER

PRODUCTS

ADVICE

SAVINGS

TRUST

Benefits for APPA Members

National Discount Pricing

Hometown Connections secures group discounts and special service arrangements from leading industry suppliers for members of the American Public Power Association.

We're owned by public power organizations, and we negotiate lower purchase prices on innovative products and services for every APPA member in the U.S.

Our innovative products and services include:

- SCADA systems
- Smart grid software
- Customer information software
- Cyber security
- Property and casualty insurance
- Broadband services consulting
- Organization check-up and strategy development
- Online energy audits and information
- Customer and employee research
- And more ...(see reverse for full list)

Approved Suppliers and Services

Hometown Connections selects product areas based on input from the APPA membership. Then, Hometown Connections performs due diligence in the marketplace and teams with suppliers that are best qualified to serve public power.

Information You Can Trust

When you want the straight story about what will work best for your utility, turn to Hometown Connections.

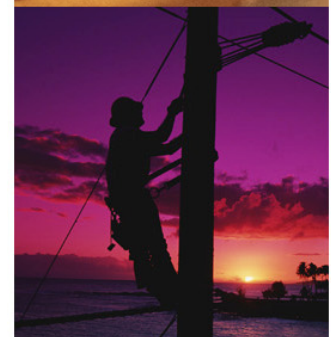
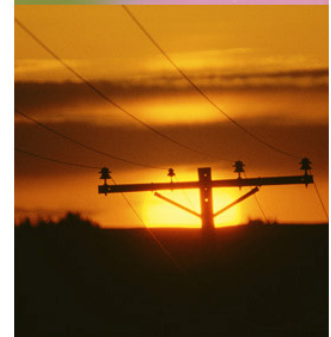
One-Stop Service and Support

Personal attention from the staff and affiliates is the hallmark of Hometown Connections. As demonstrated by our experience with over 650 APPA members, we connect you with the best supplier. Then, from first inquiry to service delivery, we stand by you to make sure everything goes just right.

In addition, Hometown Connections staff members apply their knowledge of municipal governance and utility management by serving as consultants and facilitators for APPA members in need of strategic planning support.

303/526-4515

www.hometownconnections.com



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CONTACT US

Products and Services

Utility Operations

Cyber Security NEW	N-Dimension Solutions Inc.
Customer Information Solutions NEW	Cogsdale Corporation
Property & Casualty Insurance NEW	Distributors Insurance Co.
Smart Grid Software	Milsoft Utility Solutions
SCADA Systems	Survalent Technology
Online Energy Audits and Information	Enercom, Inc.

Business Planning

Broadband Services Consulting	Uptown Services, LLC
Customer & Employee Research	SDS Research
Energy Risk Management Consulting Services	The Energy Authority, Inc.
Organization Check Up & Strategy Development	Hometown Connections

Partners for Retail Services

Energy Improvement Services	E M C Engineers, Inc.
Community Web Site Services	Neighborhood Link
Whole Home Surge Protection	Panamax, TESCO, UtiliCor

Sales Network

Organization

State

Alabama Municipal Electric Authority	Alabama
AMP-Ohio	Ohio, W. Virginia, Pennsylvania, Michigan
Bill Moss	Arkansas, Tennessee
Crawfordsville, Ind., Electric Light & Power	Indiana
Electricities of North Carolina	North Carolina, Virginia
Energy Northwest	Idaho, Montana, Oregon, Washington
Florida Municipal Electric Association	Florida
Illinois Municipal Utilities Association	Illinois
Indiana Municipal Electric Association	Indiana
Massachusetts Municipal Wholesale Electric Company	Massachusetts
MEAG Power	Georgia
Missouri Public Utility Alliance	Missouri
Municipal Electric Systems of Oklahoma	Oklahoma
Nebraska Municipal Power Pool	Colorado, Iowa, Nebraska, Wyoming
Northeast Public Power Association	Conn., Mass., ME, NH, RI, VT
Piedmont Municipal Power Agency	South Carolina
Tennessee Municipal Electric Power Association	Tennessee
Texas Public Power Association	Texas
Walter R. McGrath	Northeast

Hometown Connections Representatives

BILL SMART

National Sales Director
West Region
303-940-7331 phone
303-940-7555 fax
bsmart@
hometownconnections.com

STEVE VANDERMEER

National Sales Director
East Region
970-221-4494 phone
970-221-1644 fax
svandermeer@
hometownconnections.com

Owned by Public Power

Hometown Connections is a utility services subsidiary of the American Public Power Association (APPA).

APPA is the service organization for the nation's more than 2,000 community- and state-owned electric utilities that serve more than 45 million Americans.

Hometown Connections supports APPA members by securing national group pricing and service arrangements from leading industry suppliers.

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