

# Hometown Connections®

DELIVERING VALUE TO PUBLIC POWER

PRODUCTS

ADVICE

SAVINGS

TRUST

## Benefits for APPA Members

### National Discount Pricing

Hometown Connections secures group discounts and special service arrangements from leading industry suppliers for members of the American Public Power Association. We are owned by public power organizations, and we negotiate lower purchase prices on innovative products and services for every APPA member in the U.S.

### Approved Suppliers and Services

Hometown Connections selects product areas based on input from the APPA membership. We perform due diligence in the marketplace and team with suppliers that are best qualified to serve public power.

### One-Stop Service and Support

Personal attention from the staff and affiliated public power entities is the hallmark of Hometown Connections. Our references are your colleagues at nearly 800 APPA member utilities.

## Sales Network

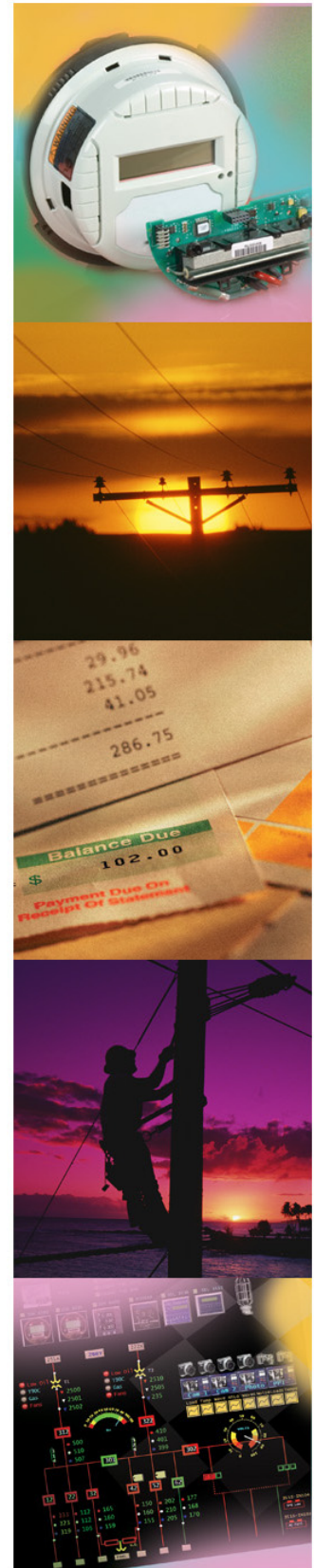
### Organization

### State

Alabama Municipal Electric Authority .....	Alabama, Mississippi
AMP .....	Ohio, Virginia, W. Virginia, Pennsylvania, Michigan
Crawfordsville, Ind., Electric Light & Power .....	Indiana
Electric Cities of Georgia .....	Georgia
ElectriCities of North Carolina.....	North Carolina
Energy Northwest .....	Idaho, Montana, Oregon, Washington
Florida Municipal Electric Association .....	Florida
Illinois Municipal Electric Agency.....	Illinois
Indiana Municipal Electric Association.....	Indiana
Kansas Power Pool .....	Kansas
Kentucky Municipal Utilities Association.....	Kentucky
Massachusetts Municipal Wholesale Electric Company .....	Massachusetts
Michigan Municipal Electric Association .....	Michigan
Missouri Public Utility Alliance .....	Missouri
Missouri River Energy Services.....	N. Dakota, S. Dakota, Minnesota, Iowa
Municipal Electric Systems of Oklahoma.....	Oklahoma
Nebraska Municipal Power Pool.....	Colorado, Iowa, Nebraska, Wyoming
Northeast Public Power Association.....	Conn., Mass., ME, NH, RI, VT
Piedmont Municipal Power Agency .....	South Carolina
Tennessee Municipal Electric Power Association .....	Tennessee
Texas Public Power Association.....	Texas
Thomas E. Nanney .....	Tennessee
Walter R. McGrath .....	Northeast

303/526-4515

[www.hometownconnections.com](http://www.hometownconnections.com)



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## Products and Services

### Utility Operations

**Meter Data Management System NEW** ..... **ElectSolve**

Integration platform for data collection systems such as AMI/AMR, SCADA, CIS & OMS

**Intelligent Load Management Solution NEW** ..... **Consert**

Wireless, real-time, 2-way load management for residential/small business accounts

**Smart Meters and Mesh Network AMI** ..... **Elster**

Integrated electric/water/gas automated metering infrastructure built on wireless mesh technology for public power utilities of all sizes

**Smart Grid Software** ..... **Milsoft Utility Solutions**

OMS/GIS/IVR and engineering analysis software

**SCADA Systems** ..... **Survalent Technology**

From entry level turnkey packages to sophisticated solutions

**Cyber Security** ..... **N-Dimension Solutions Inc.**

Products and professional services to address threats, regulations, and best practices

**Customer Information Solutions** ..... **Cogsdale Corporation**

User-friendly, smart grid-enabled billing and financial software

**Online Energy Audits and Information** ..... **Enercom, Inc.**

Customer-friendly, personalized energy analysis services

### Business Planning

**Cost of Service Studies/Rate Design NEW** .... **Utility Financial Solutions, LLC**

Cost of service study, rate design, and financial planning for electric, water, wastewater, and telecommunications

**Strategic Power Placements NEW** ..... **Mycoff, Fry & Prouse, LLC**

Temporary workforce solutions with retired power professionals

**Organization Check Up & Strategy Development** ..... **Hometown Connections**

Unbiased, low-cost, quick assessment of utility operations and management

**Customer & Employee Research** ..... **SDS Research**

Comparative industry benchmark data measuring satisfaction, loyalty, and value

**Energy Risk Management Consulting Services** ..... **The Energy Authority**

Education and assessments for managing energy and credit risks

### Partners for Retail Services

**Community Web Site Services** ..... **Neighborhood Link**

Free, interactive web sites for neighborhoods and non-profit organizations

**Whole Home Surge Protection** ..... **Panamax, TESCO, UtiliCor**

Surge protection devices at national discount wholesale pricing

### Hometown Connections Representatives

West Region:

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East Region:

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### Owned by Public Power

Hometown Connections is a utility services subsidiary of the American Public Power Association (APPA).

APPA is the service organization for the nation's more than 2,000 community- and state-owned electric utilities that serve more than 45 million Americans.

Hometown Connections supports APPA members by securing national group pricing and service arrangements from leading industry suppliers.

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