Hometown Connections is a national resource for community-owned utilities as a trusted provider of guidance and quality products/services. Through Hometown Connections, APPA members gain access to discount pricing and integrated utility information systems from the industry's leading vendors, as well as comprehensive consulting support in the areas of organization assessment, strategic planning, market research, and staffing.

The integrated products and services offered through Hometown Connections in support of utility Engineering & Operations include AMI, OMS, SCADA/distribution automation systems, GIS systems, distributed generation, solar power, engineering analysis software, operations management software and cybersecurity.

Hometown Connections joins with public power’s leading consultants and software providers to deliver CIS/billing, financials, workforce solutions, energy trading/risk management, meter & operational data management, and business planning & financial policy guidance.

The companies partnered with Hometown Connections enable a public power utility to collect and deploy data to respond quickly to outages or inquiries, keep customers informed of system events, offer customers backup and peak shaving generation, help customers reduce costs with LED streetlights and outdoor area lighting, let customer research drive utility program design, and empower customers to participate in a variety of energy efficiency programs.

Based on experience addressing utility operations with more than 850 public power utilities, the staff of Hometown Connections and its partners provide support, consulting, facilitation, and information needed to maintain a high level of service quality and system performance. Consultants partnered with Hometown Connections offer APPA members such essential support services as customer & employee research, guidance for business planning & financial policies, and energy workforce solutions.
PRODUCTS AND SERVICES

**Cogsdale Corporation** *Customer Information Solutions*
User-friendly, smart grid-enabled billing and financial software

**ElectSolve** *IT Services, Meter & Operational Data Management System*
IT Services and Solutions provided to utilities as a support and staffing augmentation service; Integration platform for data collection systems such as AMI/AMR, SCADA, GIS, CIS, & OMS

**Elster Solutions** *Smart Meters, AMI, Unified Utility Intelligence Software*
Delivering the vital connections utilities need to achieve their greatest possible value from their meter data and enhance operational efficiency

**Energy Depot** *Online Energy Audits and Calculators*
Customer-friendly, personalized energy analysis services powered by OpSolve

**EnergyHub** *Cloud-based Software for Demand Response Programs*
Providing full turnkey demand response program services to power positive relationships with energy users

**GreatBlue Research** *Market Research Services*
Partnering with Hometown Connections to provide actionable customer intelligence to public power organizations

**Hometown Connections** *Utility Management Consulting & Research*
Integrated consulting services based on public power best practices to provide unbiased assessment of—and direction for—utility performance and planning, including customer research

**MFP-Connect™** *Energy Workforce Solutions*
Interim workforce solutions with retired power professionals

**Milsoft Utility Solutions** *Smart Grid Software*
OMS/GIS/IVR and engineering analysis software

**N-Dimension Solutions Inc.** *Cybersecurity*
A managed security service provider (MSSP), N-Dimension offers N-Sentinel™ to detect, analyze and deliver actionable intelligence about cyber threats, helping utilities protect their operation networks, data and assets

**Panamax, TESCO, UtiliCor** *Whole Home Surge Protection*
Surge protection devices at national discount wholesale pricing

**PowerSecure** *Distributed Generation, Solar Power, LED Lighting*
Standby power generation for outages and to reduce peak demand costs, energy savings from LED outdoor lighting

**Survalent Technology** *SCADA/Advanced Distribution Management Systems*
From entry level turnkey packages to comprehensive solutions

**The Energy Authority** *Energy Trading & Risk Management Services*
National wholesale energy marketing, portfolio management, advisory and support services uniquely focused on serving public power

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Owned by Public Power, Hometown Connections is the utility services subsidiary of the American Public Power Association (APPA).

APPA is the not-for-profit service organization for the nation’s more than 2,000 community-owned electric utilities serving more than 46 million Americans.

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www.hometownconnections.com